



# FIELD SALES

## BOOST YOUR REVENUE WITH POWERFUL TOOLS THAT GROW YOUR FIELD SALES

### Mango Field Sales is a web-based product for your sales team that allows them to:

- ✔ Set up new customers using any web browser on a mobile, internet-enabled device
- ✔ Install equipment as you sign up a new account
- ✔ Look up customer information for existing customers
- ✔ Take orders from existing customers
- ✔ Check current account balances
- ✔ Review scheduled deliveries
- ✔ Skip an upcoming delivery
- ✔ Make changes to account information such as contact names and phone numbers
- ✔ Access other important customer information
- ✔ Ability to override prices when selling or renting to a customer

Enable your sales team to manage the entire sales process, wherever they are. Mango Field Sales streamlines your sales team's processes by making essential customer information available at their fingertips, and enabling them to add notes about a visit, accept customer orders while on-site, and even sign up new accounts.

Your team can now perform sales functions 24x7, directly from their tablet, cell phone or laptop. Whether you have one salesperson or manage a multi-city team, Mango Field Sales gives you the digital sales tools and insights to help your team grow existing client accounts and generate new sales in the field.

### GIVE YOUR TEAM THE TECHNOLOGY THEY NEED TO BRING IN MORE SALES

#### MAKE YOUR SALES TEAM MORE EFFICIENT

With this convenient system, your sales people will have the flexibility to create new accounts for the people they meet while servicing current customers. Your sales people can quickly collect contact information and delivery details on-the-go, and even take orders. All data is synced in real-time to the Route Manager desktop software.

#### TRACK THE PROGRESS OF YOUR SALES TEAM

A dashboard overview lets each sales person track their progress on meeting sales and contact goals. Sales people can stay on track by viewing their performance by day, week, month and year.

## INTUITIVE AND EASY TO USE

Get your team up to speed in no-time.

- Quick Setup
- Minimal Training

Account No.	Status	Name	Address
000001	New Delivery	Jonathan	33201 SOMETHING STRT TURLOCK, CA 95382
000002	New Delivery	JAY V. HORNER	947 N EMERALD AVE MODESTO, CA 95351
000004	New Delivery	PRO CAL CONSTRUCTION	525 DELANO DR. OAKDALE, CA 95361
000006	New Delivery	FISCALINI CHEESE COMPANY	7231 COVERT RD. MODESTO, CA 95358
000008	New Delivery	KATHY BRYANT	935 PATRICIA LANE MODESTO, CA 95354
000011	New Delivery	RUSTY DEARDORFF	16825 LAMPLEY RD. HICKMAN, CA 95323
000012	New Delivery	DALE DE YOUNG	12235 QUICK SILVER ST. WATERFORD, CA 95386
000013	New Delivery	DORIS RISSI	640 TIMBELL RD. WATERFORD, CA 95386
000018	New Delivery	STACIE HALMOS	475 HARRIETT DR. WATERFORD, CA 95386
000019	New Delivery	MICHAEL DEGRENDELE	1201 WALKIN WAY MODESTO, CA 95351
000021	New Delivery	ABRACADABRA GIFT BASKET MAGIC	700 MCHENRY AVE MODESTO, CA 95350
000022	New Delivery	SANTE FE AGGREGATES, INC	P.O. BOX 3042 MODESTO, CA 95353
000023	New Delivery	SANTE FE AGGREGATES, INC	P.O. BOX 3042 MODESTO, CA 95353
000024	New Delivery	SANTE FE AGGREGATES, INC	P.O. BOX 3042 MODESTO, CA 95353

**Advantage Water Sales**

Username

Password

Captcha

Sign In

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## MINIMUM REQUIREMENTS

- ✔ Route Manager Series 7.1.0r5 and later
- ✔ Internet-enabled mobile device (Android, iPhone, iPad)
- ✔ Web browser: Chrome, Internet Explorer, Firefox or Safari.

## AFFORDABLE PRICING

- ✔ Starting at \$10/user/mo

WWW.ADVANTAGEROUTE.COM/FIELD-SALES

**WHO IS ARS?** Advantage Route Systems is the global leader in route automation solutions, trusted by thousands of route delivery companies worldwide to deliver progressive solutions for route accounting, handheld devices, and GPS-based technologies. ARS products have become an essential part of in-field and office operations in industries such as bottled water, water treatment, ice, propane, oil recycling, coffee, and more. Built on a commitment to help our customers' businesses run optimally, we provide 24/7 world-class support that is second to none.